



crewNEWS

CREW San Diego Quarterly Newsletter

Issue 2 | Summer 2013

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President's Message



KELLIE HILL

2013 CREW San Diego President

I love stories. Not only do I love to hear stories, but I love to tell stories. Funny stories, sad stories, stories of success and failure...you get the picture. Some of my favorite stories are those regarding women in business. I recently had the opportunity to talk to a woman who owned the first construction business in Chicago, IL that was solely owned by a woman. Wow, did she have stories: Stories of success, stories of failure, and stories of what kept her motivated. I could have talked to her for hours and tried to soak in as much of her wisdom as I could in the short time that I had with her.

CREW exists today because of women like her. We live in a time where there are a plethora of books, TV shows, magazines, self-help gurus who all profess to have the inner secrets of success for women. They tell the story of how we should sponsor one another, mentor each other, and be a support system for one another. While I admit to reading those books and articles and listening to the self-help gurus, they are not as impactful as the relationships that I have formed in CREW – both locally and nationally. CREW is truly an organization that not only supports their members, but pushes us to be better, whatever that means to each individual. CREW is about relationships and the amazing, supportive network of your peers.

As we come to the mid-year point of 2013, I encourage you to reach out to your fellow CREW members, create a relationship that will last a lifetime, and maybe tell a story or two.....you never know what you may learn and how your story may impact someone else.

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2013 BOARD OF DIRECTORS

PRESIDENT

Kellie Hill

CBRE

kellie.hill@cbre.com

VICE PRESIDENT / PRESIDENT ELECT

Jennifer Shumaker

Douglas Allred Company

shu@dac-usa.com

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Jackie Hailey

Johnson & Jennings

jhailey@johnsonandjennings.com

2ND VICE PRESIDENT - SPONSORSHIP

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Unisource Solutions

abenge@unisourceit.com

TREASURER

Susan Steele

Deloitte

sussteele@deloitte.com

SECRETARY

Lori Ann Stevens

Turner Construction

lstevens@tcco.com

DIRECTOR OF EDUCATION / PROGRAMS

Amanda Chandler

Unisource Solutions

achandler@unisourceit.com

DIRECTOR OF

MARKETING COMMUNICATIONS

Jill Hogan

West Coast Retail Management

jhogan@wcretail.com

DIRECTOR OF SPECIAL EVENTS

Amber Mauer

The Miller Hull Partnership

amauer@millerhull.com

NATIONAL DELEGATE

Allison Beall

Pacific Building Group

abeall@pacificbuildinggroup.com

IMMEDIATE PAST PRESIDENT

Tiffany English

Ware Malcomb Architects

CREW San Diego Done Deals



Project	CREW Members
Spec Suites A, B & C	Dowling Construction, Parallel Capital Partners, Ware Malcomb
Jones Lang LaSalle Collaboration	Gensler, Commercial Builders, Jones Lang LaSalle
La Jolla Commons 8th Floor Spec Suites	Commercial Builders, Ware Malcomb
Building O Lobby Remodel	Qualcomm, Commercial Builders
Volcano Corporation Corporate Offices	ID Studios, Kilroy Realty, Turner Construction
Turner Construction Office Tenant Improvement	Turner Construction, Kilroy Realty, ID Studios, Cassidy Turley, KMA Architecture and Engineering
DXL Pleasant Hill	Ware Malcomb, Cassidy Turley
Canyon Corporate Center	Cassidy Turley, Prevost Construction
California Veterinary Specialist Tenant Improvement	Cassidy Turley, Pacific Building Group
EDF	Kilroy Realty, Johnson & Jennings General Contracting
TaylorMade Golf B1-2F	Gensler, Johnson & Jennings General Contracting
Mission Federal Credit Union	Ware Malcomb, Johnson & Jennings General Contracting
Raytheon	Ware Malcomb, Johnson & Jennings General Contracting
The Producers Group	Gensler, Johnson & Jennings General Contracting
Genoptix CTCE	DPR Construction, Ferguson Pape Baldwin Architects
Acadia Tenant Improvement	Project Management Advisors, Ferguson Pape Baldwin Architects
Ansun BioPharma	Project Management Advisors, Ferguson Pape Baldwin Architects
Peaceful Paws	Cassidy Turley, Coastal Signs, Inc.

Didn't see your CREW San Diego Done Deal?

Please contact **Jill Hogan**, jhogan@wcretail.com to be included.

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Member News

tenglish@waremalcomb.com

CHAPTER ADMINISTRATOR

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**IT'S NOT TOO LATE TO
BECOME A 2013 CREW SAN
DIEGO SPONSOR!**

Sponsor benefits include:

- Year-round Recognition
- Complimentary Tickets to Luncheons
- Ad Space
- Special Event Passes
- Golf Tournament Tickets
- A description about your company and web link in an issue of our quarterly newsletter

Annual Sponsorships Offered:

- Platinum Sponsor: \$4,000
- Gold Sponsor: \$3,000
- Silver Sponsor: \$2,000
- Bronze Sponsor: \$1,500
- Program & Event Sponsorships Available!

Please contact [Anne Bengé](#) for more information or download sponsorship information [here](#).

We would like to take this opportunity to thank our annual sponsors for all of their support throughout the year. Your contributions make it possible for the foundation of CREW San Diego to flourish as one of San Diego's premier local and national commercial real estate organizations.

CREWBIZ



Lori Ann Stevens

Turner Construction Company

**LORI ANN STEVENS OF TURNER
CONSTRUCTION PROMOTED**

Congratulations to **Lori Ann Stevens** who has been promoted by **Turner Construction Company**, an Annual Gold Sponsor of CREW San Diego, to manager of business development in its San Diego office. Lori Ann is responsible for managing projects within Turner's special projects division and recently oversaw the renovation of the former World Trade Center building into Connections Housing Downtown, a facility for the homeless. She previously worked as assistant vice president of Lowe Enterprises, and served as a lecturer for civil engineering classes at San Diego State University where she

received her master's degree in civil engineering. Lori Ann currently serves as secretary on the CREW San Diego board of directors. Congratulations to Lori Ann!



Tiffany English

Ware Malcomb

**WARE MALCOMB PROMOTES
TIFFANY ENGLISH TO PRINCIPAL**

International design firm, **Ware Malcomb**, an Annual Gold Sponsor of CREW San Diego, has promoted **Tiffany English** to Principal, Interior Architecture & Design, San Diego. As Principal, Interior Architecture & Design, Tiffany is responsible for expanding the firm's design services across the San Diego region.

Additionally she is involved in several company-wide leadership initiatives, including Corporate Accounts and the Interiors Advisory Group (IAG). First joining Ware Malcomb in 2001, Tiffany has over 18 years of experience and has helped expand the firm's portfolio of high-end corporate design projects. Tiffany is a committee member for the CREW Network Leadership Education Committee and served as the 2012 chapter president of CREW San Diego. She has also been an active member of IIDA (International Interior Design Association) since 2000. Congratulations to Tiffany!



Heather Mertes

KMA Architecture & Engineering

**HEATHER MERTES OF KMA
ARCHITECTURE & ENGINEERING
PROMOTED**

CREW San Diego member **Heather Mertes** was promoted by KMA Architecture & Engineering to Senior Associate. Her twelve year career in the design and management of multi-family housing, commercial, and retail developments in California and Washington have been valuable additions to the KMA team. Over the last five years at KMA she inspired and led clients through the design and construction process, initiated an approach to design/build where innovation is key, and stretched boundaries to generate creative, sustainable

and affordable solutions. "Design needs to be brave, bold and smart, and the process must continuously bridge the widening gap between the design and construction industry," said Heather. Her past experience includes transit-

**MEMBERS:
Set up your
CREWbiz
profile NOW
to be
entered in
our**



quarterly gift card drawing.

Give us 15 minutes and we'll give you 8,000 trusted connections!

WHAT IS CREWBIZ™?

CREW Network's online business networking tool developed exclusively for CREW Network members.

Increase your visibility and business networking to 8,000 professionals across North America looking to do business in your area – looking to do business with you!

CREW SAN DIEGO WOULD LIKE TO WELCOME OUR 2ND QUARTER NEW MEMBERS

Era Burger
Global Industries

Nicki Field
SCS Engineers

Andra Frazier
BofI Federal Bank

Kelly Michajlenko
Harley Ellis Devereaux

Angela Neidert
CBRE

Erin Patterson
Union Bank

Lisa Poitras
Global Retail Strategies

Lauren Slatinsky
BNBuilders, Inc.

Chad Spaman
Coastal Signage + Wayfinding, Inc.

Regina VanderWerff
DFS Flooring

oriented developments for AvalonBay, prototypes for Walgreens and Bartell Drugs, and thousands of square feet of build-to-suit office and retail, linking key company business strategies and real estate. She is a licensed architect in the State of California and a LEED AP (BD+C). Congratulations to Heather!

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Half Year Membership Sale

A promotional banner for a membership sale. It features a red background with white and yellow text. On the left, there is a photo of four women smiling. To the right of the photo is the 'crew' logo with 'commercial real estate women' and 'SAN DIEGO Celebrating 30 Years' below it. The main text reads 'CREW SAN DIEGO presents Half-Year MEMBERSHIP SALE!' and 'Potential NEW full and associate members save \$75 on membership dues for the remainder of 2013. JOIN TODAY' with a play button icon.

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Golf Tournament

Thank you to all of our sponsors and golfers who helped to make this our most successful tournament yet! [Click here](#) to see more pictures and a full list of all of our winners.

Welcome to CREW San Diego! We invite you to join a network of commercial real estate professionals committed to educating and advancing women in the industry. If you haven't already, please take advantage of the many programs and events the chapter offers. To get connected, contact any one of the board members listed for more information. Again, welcome and we look forward to seeing you soon!

CREW SAN DIEGO'S 2013 LEGACY MEMBERS

2013 LEGACY MEMBERS:
(joined 2009 and prior)

Allison Beall
Anne Bengé
Dana Bessenecker
Tara Burns
Susan Couch



Golf Tournament Sponsor Spotlight

COMMERCIAL BUILDERS, INC.

Debbie Curtis
 Christy Daly-Pranzo
 Deborah Davidson
 Kimberly Davis
 Tiffany English
 Bre'an Fox
 Linda Greenberg
 Lisa Gualco
 Jackie Hailey
 Terry Hall
 Kellie Hill
 Jill Hogan
 Carly Kurkiewicz
 Desiree Kay Lawn
 Marilyn Mattson
 Amber Mauer
 Johanna Metz
 Sonia Miró
 Amy Morway
 Mike Raring
 Angela Rauzi
 Jennifer Shumaker
 Rose Silverwater
 Lindsey Smith
 Annalena Thompson
 Ginny Uyeno-Bridy

Legacy Members are those who have been a part of CREW for five (5) years or more and receive extra membership benefits. Please contact [Tiffany English](#), Immediate Past President, for more information.

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CREW SAN DIEGO 2013 ANNUAL SPONSORS

Platinum:



UNISOURCE SOLUTIONS

Gold:



Commercial Builders is a premier San Diego based general contractor offering tenant improvements, general construction, special projects, and other general contracting services to

clients across Southern California. CBI provides a wide range of client-focused services throughout the building process including preconstruction, value engineering, scheduling, design-build, and green building.

We put expertise behind our high quality projects, and bring a combined 100 years of experience in the industry to the table while working for you. The team members at CBI have earned the respect of colleagues, partners, and subcontractors across the industry. This wide range of relationships allows you to bring in the dynamic teams you need to ensure a successful outcome.

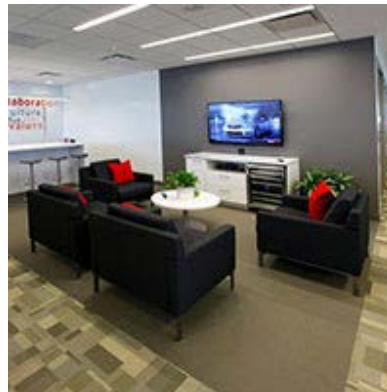
When you choose CBI as your general contractor, you are choosing to benefit from decades of industry insight and relationships **and** an unrelenting focus on client service, all of which allow us to deliver superior results and exceed your expectations for your project.

We proudly support the CREW Network and appreciate all of the valuable resources and opportunities it brings to individuals and companies across the industry. Commercial Builders, Inc. was honored to have been the Master Sponsor for the 2013 CREW Charity Golf Tournament. Our thanks go out to everyone who helped make this year's tournament so spectacular.

SOME OF OUR RECENT PROJECTS INCLUDE:



JLL Lobby Remodel



JLL Lobby Remodel

[Jones Lang Lasalle Collaboration & Lobby Remodel](#)

Client: Jones Lang LaSalle

Architect: Gensler

[La Jolla Commons – 8th Floor Spec Suites](#)

Client: Hines

Architect: Ware Malcomb

[LJC – Hines IDO](#)

Client: Hines

[Legoland – Toll Booths](#)

Client: Legoland California, LLC

Architect: RW Apel Landscape Architects

[California Bank & Trust – GTO](#)

Client: California Bank & Trust

Architect: Hurkes Harris Design Associates

[Deaf Community Services of San Diego](#)



WARE MALCOMB

Silver:



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Bronze:



IN-KIND Sponsors:



Tenant: Deaf Community Services of San Diego, Inc.

Architect: Safdie Rabines Interiors

Construction Manager: Hughes Marino

Panasonic – Delta and VIP Labs

Tenant: Panasonic Avionics Corporation

Architect: SPArchitecture

Verizon Wireless Amphitheatre – Entry Trellis

Client: Live Nation Worldwide, Inc. dba Verizon Wireless

Amphitheatre

For more information about Commercial Builders visit us at www.cbi-sd.com

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Annual Gold Sponsor Spotlights



KILROY REALTY CORPORATION

Kilroy Realty Corporation (NYSE: KRC) congratulates CREW San Diego's thirty years of growth and success! CREW's ever growing membership is re-shaping the commercial real estate market locally, regionally, nationally and globally through its educational and leadership programs.

KRC, through its 65 years' operating history, has earned similar accolades as a leader in the commercial real estate development industry by creating some of the most innovative office and corporate campus solutions on the West Coast. KRC's unparalleled development and operating platform has delivered world class real estate solutions for Intuit, Salesforce, LinkedIn, Carefusion, AMN Healthcare, Scripps Clinic, Sharp, TD Ameritrade and many others. All of these office and campus solutions are designed, built and operated with one goal in mind . . . providing a sustainable environment for our customers to outperform their competitors. All of KRC's projects are designed, built and operated to be the most energy efficient, sustainable, and scalable environments provided in the market place.

ONE PASEO

KRC is currently in the hearing/entitlement phase of San Diego's premiere mixed-use project, One Paseo. Located in the heart of Carmel Valley at the southwest corner of El Camino Real and Del Mar Heights Road, One Paseo is a 24-acre property poised to be an industry leading example of innovative mixed-use developments that create synergy and add value to suburban neighborhoods. Comprised of retail, residential, office and open space, the project's combination of a neighborhood village feel and mixed-use makeup is truly unique in Southern California. The central feature of One Paseo is its walkable streets and plazas – creating a true Main Street for Carmel Valley.

Today's new realities demand family-friendly, sustainable developments, and One Paseo is the exciting solution communities like Carmel Valley have been waiting for. Connecting San Diego's rich cultural heritage and the region's bright future, One Paseo is a welcome makeover for the shopping center of the 21st century as it blends seamlessly into an active mixed-use environment to bring a friendly and invigorating Main Street to Carmel Valley. KRC is proud to develop high-quality projects that offer residents and workers convenient dining, great shopping choices, the latest fashions and family entertainment.



CREW San Diego is a chapter of [CREW Network®](#)

CREW SAN DIEGO SUPPORTS:

[CREW Network Foundation](#)

was incorporated in 1998 as the 501(c)3, philanthropic arm of [CREW Network](#) and continues to stand as the sole foundation dedicating its resources towards building opportunities for women and girls in commercial real estate. In collaboration with [CREW Network](#), [CREW Network Foundation](#) implements and supports a Career Outreach Agenda which cultivates our future Network leaders through participation in a continuum of educational outreach, scholarship and mentoring programs built to introduce the commercial real estate industry to female high school students while connecting female college students and entry-level career women to the resources, support and network they need to gain financial independence and economic self-sufficiency through a successful career in the commercial real estate industry.



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FIND CREW SAN DIEGO ON YOUR FAVORITE SOCIAL NETWORKING TOOLS:



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KRC SAN DIEGO

KRC has a strong and growing presence in the San Diego area for over 15 years and is currently the largest suburban commercial property owner in the region. Currently, the company has 5.2 million square feet of office space in 59 buildings, the majority of which are LEED certified/Energy Star rated in San Diego. With its significant property holdings, KRC is one of the top property tax contributors within the San Diego Unified School District.

The company's footprint extends far beyond the walls of the buildings it owns and manages. As a community member, KRC believes in giving back locally. The Company recognizes and supports organizations that improve the fabric of the community. KRC recognizes the value of CREW as a source of real estate industry information, education and for the excellent networking opportunities it provides.



TURNER CONSTRUCTION COMPANY

*For many years, **Turner Construction Company** has enthusiastically supported CREW.*

Turner Construction Company will be having an eventful summer with a remarkable impact to downtown San Diego. Both the San Diego New Central Library and The Green Build – SAN Terminal 2 West Building and Airside Expansion projects will be wrapping up construction and opening to the public.



About Turner Construction Company

Turner Construction Company is a North America-based, international construction services company. Founded in 1902 in New York City, Turner has 5,200 employees worldwide and works on 1,200 projects each year, for an annual construction volume of over \$8 billion. As the largest general builder in the United States, Turner ranks first or second in the major market segments of the building construction field, including healthcare, education, sports, commercial, and green

building. The firm is a subsidiary of HOCHTIEF, a publicly traded company, and one of the world's leading international construction service providers.

For more information please visit www.turnerconstruction.com.

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New Committee Forming – UCREW®



CREW San Diego is excited to announce a new committee forming and here's your chance to get involved!

[UCREW](#) is a CREW Network career outreach program designed to introduce college students to opportunities within the field of commercial real estate. The committee will work with local colleges and universities to invite students to participate in a locally hosted UCREW event where they can meet and talk with the women of of CREW San Diego in various industry segments.

For more information contact [Katie Yee](#), UCREW Chair.



May – CREW Corner



Friday, May 17, 2013

Imagine being tasked with demolishing and reconstructing a 14-story historic building in downtown San Diego in one year without any access to the building before construction. This story will take you on a journey of hidden construction, structural challenges and a heroic staff that yielded an iconic structure for San Diego's homeless population: Connections Housing Downtown. [Read more](#)

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2013 CREW Network Convention & Marketplace

[REGISTER TODAY](#)

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Save the Date

[Click Here](#)

- June 20** Education Program: Luncheon
- July 18** New Member Lunch & Networking Ladder – New Members Only
- July 25** Leadership Series Fireside Chat – Members Only
- August 15** CREW Who? Summer Social & Networking Happy Hour
- September 19** Education Program-Luncheon: REO Update

Luncheon Programs will be held from 11:30 – 1:00 p.m.
 Sheraton La Jolla (formerly La Jolla Radisson),

3299 Holiday Court, San Diego, CA 92122

Event Dates and Locations Subject to Change.

Please visit www.crewsandiego.org for more information or to RSVP.

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