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IT'S NOT TOO LATER TO BECOME A 2015 CREW SAN DIEGO SPONSOR!

Sponsor benefits include:

- Year-round recognition
- Complimentary tickets to luncheons
- Golf tournament tickets
- Charity wine event tickets
- Your company description and web link in an issue of our newsletter

Annual sponsorships offered:

- Platinum sponsor: \$4000
- Gold sponsor: \$3000
- Silver sponsor: \$2000
- Bronze sponsor: \$1500
- In-kind sponsor
- Program & event sponsorships available too!

Please contact [Melissa Scofield](#) for more information or download sponsorship information [here](#).

PRESIDENT'S MESSAGE



Lori Ann Stevens

SPRING IS IN THE AIR...

Spring is in the air and the season has bestowed a new golf tournament season, career changes, industry award nominations and we finally can enjoy our sunset cocktails at 7 PM!

Our April Luncheon was unparalleled to any event of its kind. We had the opportunity to have a front row seat with some of San Diego's most powerful brokers with a snapshot of the hottest markets, while our own CREW Member and Gold Sponsor, Brian Galligan of Kilroy Realty took selfies and moderated.

The CREW 2015 tournament began with a bang and ended with a splash!!! Every hole was sponsored and every foursome was sold out weeks in advance. Special Thanks goes to Bree Wong and her incredible Special Events Committee

and our tireless sponsors who embodied the Cinco de Mayo theme with fervor!

Our strong network has given opportunities to both Toni McMahon and Carly Glova. Let's wish them both unending success!

Lastly, as our days become longer and warmer, I encourage you all to take time for you and those important to you! Enjoy that walk on the beach or indulge in one extra cappuccino on Sunday morning. Life moves exponentially faster than ever and our internally happiness is the magic elixir that makes us better at everything! ■

Lori Ann Stevens

"When spring came, even the false spring, there were no problems except where to be happiest. The only thing that could spoil a day was people and if you could keep from making engagements, each day had no limits. People were always the limiters of happiness except for the very few that were as good as spring itself."

— Ernest Hemingway,
A Moveable Feast



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ANNUAL CHARITY GOLF TOURNAMENT Cinco De Mayo

to Benefit CREW Network Foundation



LOMAS SANTA FE EXECUTIVE GOLF COURSE

THANK YOU to our Master Sponsor!



THANK YOU to our 19th Hole Sponsors!



Your support helped make this the most successful tournament yet!



Photos by Mike Torrey





MEMBER NEWS



Katie Yee

*Joined KCM Group,
Director of Business
Development*

KCM Group announced that **Katie Yee**, a prominent construction industry professional has joined KCM Group as Director of Business Development. In her role as Director of Business Development, Katie is responsible for developing and implementing strategic business goals for KCM Group as well as managing key existing client relationships and creating new strategic relationships and alliances. Prior to joining KCM Group, Katie was Regional Marketing Director for Fuscoe Engineering for 8 years. Katie graduated from San Diego State University with a B.S., Psychology. She is also actively involved with the Building Industry Association, Urban Land Institute, Commercial Real Estate Women, the San Diego Downtown Partnership and the National Association of Industrial and Office Properties.



Toni McMahon

*Joined Fuscoe
Engineering,
Regional Marketing
Manager*

Fuscoe Engineering announced that our CREW San Diego legacy member, **Toni McMahon** has joined Fuscoe Engineering as Regional Marketing Manager. With over 13 years of experience within the A/E/C industry, Toni brings strong management, business development and strategic marketing expertise to Fuscoe Engineering's San Diego office. Toni's engaging, enthusiastic and value-oriented approach enhances all of her professional relationships. Her dynamic communication skills, business development qualifications and "full circle thinking®" philosophy ensure that every client's needs are met. Toni received her B.S. degree in Industrial/Organizational Psychology from The Ohio State University in Columbus, Ohio. She serves on the board at Commercial Real Estate Women (CREW) and is active with the Building Industry Association, Urban Land Institute, San Diego Downtown Partnership and the Society of Marketing Professional Services. Toni credits her CREW San Diego network for this recent career advancement. "Katie and I became friends while we both served on the CREW San Diego board. When Katie made the decision to join KCM Group, we started discussing my fit at Fuscoe Engineering. With Katie's endorsement and encouragement, I went for it. ...a perfect example of women helping women succeed and advance".



Carly Glova

*Launches new
recruiting
company, Building
Careers, LLC*

Carly Glova, CREW legacy member with a ten-year career in Commercial Real Estate Finance, is using her experience in the real estate industry to help employers find the perfect match with employees that can grow with their businesses. After graduating from Penn State with a B.S. in Finance, she began her career on the east coast with Duff & Phelps in their Real Estate Valuation and Consulting practice before moving into the private equity side of the real estate business with Lubert-Adler Real Estate Funds.

Attracted by the robust commercial real estate industry in Southern California, she moved to San Diego where she worked for BioMed Realty Trust (NYSE: BMR), a public, international real estate

investment trust (REIT) offering a full range of real estate services including leasing, development, construction, redevelopment, acquisition, financing and property management.

Building Careers, LLC is a commercial real estate focused, comprehensive recruiting solution. With years of direct commercial real estate experience in-hand, Building Careers, LLC is focused on finding the right talent for the best companies utilizing passion for and knowledge of the industry along with a robust personal network in commercial real estate. We offer direct hire, permanent placement solutions to identify motivated professionals to complement growing businesses. At Building Careers our core philosophy recognizes that companies are most successful when equipped with top talent that aligns with their growth aspirations, company culture, and core values.

"Connecting Employee Passions with Employer Principles"

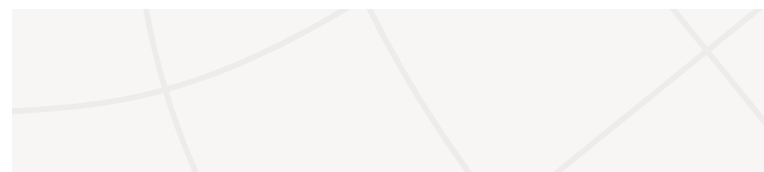


**Cecilia
Kucharski**
Balfour Beatty

Outfitted in hard hats and orange safety vests that hit below their knees, Girl Scout Daisies and Brownies toured the Pacific Trails Middle School construction site in April to learn what it takes to build a 74,000 square-foot school. Leading the tour was CREW Member and Brownie troop leader, **Cecilia Kucharski** of Balfour Beatty Construction. The girls represented first and second grade students from Escondido Christian and Sunset Hills. ■



Cecilia Kucharski, Balfour Beatty Construction, engaged Daisy and Brownie Troups on what it takes to build a Middle School.





DONE DEALS

Project	CREW Members
101 Domain	FS Design Group, GMBI
501 W. Broadway Spec Suites	Irvine Company, Ware Malcomb, Burger Construction
5910 Pacific Center Blvd. Improvements	DTZ, Dowling Construction, DFS Flooring
9191 Towne Centre Dr. Common Area Upgrades	Irvine Company, Gensler, Johnson & Jennings
9985 Pacific Heights Blvd.	DTZ, Burger Construction
ABM San Diego Corporate Offices	Ware Malcomb, Burger Construction
Ad Juster	Kilroy Realty, Gensler, Burger Construction
Alexander Real Estate Headquarters	Gensler, GMBI
Attorney General's Office	Irvine Company, Gensler, BYCOR General Contractors, Unisource Solutions
Ballpark Village	Jones Lang LaSalle, Turner Construction
Beverage Factory	BYCOR General Contractors, GMBI
BioMed Realty Trust Marketing Office	Irvine Company, ID Studios
California Bank and Trust, Golden Triangle Office Private Banking	Ware Malcomb, Bentley
California Board of Equalization	Dowling Construction, Anderson Audio Visual
Carlsbad Imaging	Ware Malcomb, Pacific Building Group
Church of Scientology Tenant Improvement	Gensler, Reno Contracting
Commercial Builders	Commercial Builders, Inc, Unisource Solutions
Cubic Building 8	Ware Malcomb, SWS Engineering
Daybreak Game Co.	FS Design Group, Pacific Building Group
DLA Piper	Irvine Company, Gensler, Burger Construction
DTZ La Jolla Offices	DTZ, Anderson Audio Visual
Eastgate Summit	Irvine Company, Reno Contracting
Encore Capital	Kilroy Realty, Gensler, Commercial Builders, Inc., Unisource Solutions
Gartner	PM Realty Group, Johnson & Jennings
Gateway Torrey Hills	Burger Construction, DFS Flooring
Gilead Sciences	BNBuilders, Unisource Solutions, Anderson Audio Visual
Google Ventures	CBRE, Dowling Construction
HCP Sirigen TI	Project Management Advisors, Burger Construction, Pacific Rim Mechanical, Unisource Solutions
iBoss Corporate Headquarters	Gensler, Pacific Building Group
Imaging Health Specialists	Jones Lang LaSalle, Pacific Building Group
Innovation Point Common Area Improvements	Project Management Advisors, Burger Construction
Irvine Company Spec Suite	Irvine Company, GMBI, Global
Jack In The Box Innovation Center	ID Studios, Unisource Solutions
Jacobs Medical Center	Project Management Advisors, Kitchell
Janssen	Gensler, SWS Engineering
Johnson & Jennings Office Remodel	Ware Malcomb, Johnson & Jennings
La Jolla Country Day School	Ware Malcomb, Unisource Solutions
La Jolla Pharmaceutical	Pacific Building Group, Unisource Solutions
La Jolla Village Professional Center Medical Office Building	Gensler, Reno Contracting
Lytx	ID Studios, GMBI
Microsoft - UTC	Ware Malcomb, Jones Lang LaSalle
Mirati Therapeutics	Alexandria Real Estate Equities, Inc., DPR, GMBI

Continued on page 6

DONE DEALS, continued from page 5

Mission Federal Credit Union, Escondido Branch	Ware Malcomb, Unisource Solutions
Moss Adams	Cresa, BYCOR General Contractors, Coastal Signage and Wayfinding
Nobel Corporate Plaza Spec Suite 200	Irvine Company, Gensler, Johnson & Jennings
Nobel Corporate Plaza Spec Suite 350	Irvine Company, Gensler, Johnson & Jennings
Nobel Corporate Plaza Spec Suite 360	Irvine Company, Gensler, Johnson & Jennings
North Coast Medical Center, Imaging Center	Ware Malcomb, Pacific Building Group
North Coast Medical Center, Pain Management	Ware Malcomb, GMBI
North Coast Medical Center, Pharmacy	Ware Malcomb, Pacific Building Group
North Coast Medical Center, Urgent Care	Ware Malcomb, GMBI
NuVasive	DTZ, Pacific Building Group, Anderson Audio Visual
NV5	ID Studios, Pacific Building Group
Oceanside Performing Arts Center	Balfour Beatty, Harley Ellis
Pacific Debt	Irvine Company, GMBI
Parron Hall	CBRE, Johnson & Jennings
Pfizer (Rinat)	Ware Malcomb, Anderson Audio Visual
Powell Hotel, San Francisco	Jones Lang LaSalle, Reno Contracting
Qualcomm AP Fitness Center	Qualcomm, Commercial Builders, Inc.
Qualcomm Atlanticus Lab QRC 131 Expansion	Qualcomm, Commercial Builders, Inc.
Qualcomm SAN BE and BF CRAC Unit Upgrade	Qualcomm, Pacific Building Group
Raytheon Photon Research	Ware Malcomb, Johnson & Jennings
Ready Now Suite 200	Irvine Company, Ware Malcomb, Burger Construction
Ready Now Suite 250	The Irvine Company, Commercial Builders, Inc.
Ready Now Suite 305	The Irvine Company, Commercial Builders, Inc.
Ready Now Suite 410	The Irvine Company, Commercial Builders, Inc.
Ready Now Suite 550	The Irvine Company, Commercial Builders, Inc.
Ready Now Suite 955	The Irvine Company, Commercial Builders, Inc.
Receptos	Alexandria Real Estate Equities, Inc., DPR, GMBI
Regus at Pacific Center	Regus Group, Pacific Building Group
Reproductive Science Management	Kilroy Realty, Pacific Building Group
San Diego Fertility Clinic	FS Design Group, GMBI
San Diego Gulls	PM Realty Group, Johnson & Jennings
Santa Clara Outdoor Furniture	Qualcomm, Unisource Solutions
SAS Expansion	BYCOR General Contractors, Anderson Audio Visual
SDSU	Balfour Beatty, Anderson Audio Visual
Sempra	Turner Construction, GMBI
Senta	Ware Malcomb, GMBI
Sorrento Towers	Gensler, McCarthy Cook, Burger Construction
Sorrento Towers South	SWS Engineering, McCarthy Cook
Spec Suite	Kilroy Realty, Unisource Solutions
Spectrum Building	Alexandria Real Estate Equities, Inc., DPR, Gensler, Anderson Audio Visual
Suite 800 La Jolla Commons	Hines, Burger Construction
Synergy One Lending	DTZ, Gensler, Unisource Solutions
The Plaza Ready Now Suites	Irvine Company, Ware Malcomb, Johnson & Jennings
The Seany Foundation	DTZ, Dowling Construction, DFS Flooring
Torreyana Building	Alexandria Real Estate Equities, Inc., DPR, Gensler, Anderson Audio Visual
TS Restaurants Corporate Office	ID Studios, Pacific Building Group
Turner Phoenix Office	Turner Construction, Unisource Solutions

Continued on page 7

DONE DEALS, continued from page 6

Uber San Diego Partner Service Center	Ware Malcomb, Unisource Solutions
UCSD Dermatology	UCSD, CBRE, Dowling Construction
Union Bank - North Park	Union Bank, Johnson & Jennings
Union Bank - Vine Street	Union Bank, Ware Malcomb, Johnson & Jennings
Verizon Tenant Improvement	Gensler, McCarthy Cook, Pacific Building Group
Wilson Sonsini Goodrich & Rosati	Kilroy Realty, Johnson & Jennings

CONGRATULATIONS



Wendy Lanahan

CREW San Diego legacy member, **Wendy Lanahan** was recently nominated for the Athena's Pinnacle Award for honoring women in technology.

Wendy has been with Qualcomm for nearly 24 years. After spending 13 years in various roles in Business Unit and Corporate Finance, she moved over to support Real Estate and Facilities. Wendy is an integral part of

the Real Estate department and is in charge of all San Diego and domestic real estate transactions. Her duties include working with the business units to determine their needs, finding new space, negotiating leases, purchases and sales, interacting with landlords and tenants, and many other parts of the real estate cycle. She lends support to the strategic planning process, financial analysis of deals, property management, governmental issues, international deals as needed, and works on the reporting that is necessary to document her department's processes. Wendy also supports the real estate issues that arise when Qualcomm acquires another company.

Wendy holds a Bachelor of Science degree in Marketing and Management from Towson University and an M.B.A. in Finance from George Mason University.



Bree Wong

Bree Wong, CREW San Diego Board member was honored by the Housing Federation with the Ruby Award for "Volunteer of the Year" at their 25th annual Ruby Award held in April at the Westin San Diego. Bree succeeds at just about anything she sets her mind to through outside of the box thinking, passion for giving back, and a tenacious, can-do attitude. In 2014, Bree received SD Metro's "40 Under 40" award,

recognizing her among the best and brightest minds of San Diego County. San Diego Housing Federation is honored to count on Bree as a talented and dedicated supporter of our mission. Bree is Vice President of Business Development with SWS Engineering for over 8 years. She is serves on two boards at Commercial Real Estate Women (CREW) and Society of Marketing Professional Services (SMPS). Bree is active in the Building Industry Association (BIA) yGEN Marketing Committee, the Housing Federation and the Boys & Girls Club of San Marcos.



Our April Education and Luncheons Program - Momentum in the Marketplace was a huge success as Brian Galligan served as moderator for some of San Diego's top brokers discussing recent investment activity and current trends in the Downtown, UTC, North County and I-15 markets.

CREW San Diego Presents **HEADSHOTS AND HAPPY HOUR**

THURSDAY, JULY 23, 2015

(Members Only)

Join us for an evening of fun and networking as you will be treated to complimentary hair and makeup refresh and professional headshots by MarcieJane Photography!



WHEN: Thursday, July 23, 2015 4:00 pm - 8:00 pm

WHERE:

Turner Construction
5378 Avenue of Science, Suite 100
San Diego, CA 92128 | [MAP](#)

COST:

Members Only: \$80
(includes touchup and headshot)
* Limit of 30 people

REGISTER: by July 21st

([click here to register](#))

Pre-registrations and cancellations must be received by June 21st. If you must cancel please submit cancellation by June 21st to: crewsd@crewnetwork.org



ANNUAL GOLD SPONSOR HIGHLIGHT



PACIFIC BUILDING GROUP

Pacific Building Group is a local, San Diego general contracting company with a reputation for quality construction, lasting relationships and delivering the highest level of service - every time. PBG has earned the trust of small and large companies alike, including Sony, Callaway Golf, Qualcomm, Sharp Healthcare, Kilroy Realty and many more. As builders, and not just managers, the firm's hands-on approach creates value for clients in all phases of construction. PBG's dedicated estimating and preconstruction team provides critical budgetary and constructability knowledge while working as a partner with clients, construction managers and architects.

Pacific Building Group provides specialized expertise in the construction of highly technical facilities, including manufacturing R&D, dry and wet labs, laser technology, hospital renovations and more. In the past 10 years PBG has completed more than \$300 million dollars in tenant improvements, and more than \$200 million in ground-up projects.

Additionally, PBG's Facilities Services group is adept at delivering projects under \$100,000; typically in occupied facilities with minimal disruption. In 2014, this group completed more than 400 individual projects, with 80% of their work servicing Pacific Building Group's repeat clients.

Allison Simpson, Director of Business Development for PBG, recognizes the value of CREW within the local market and within her own firm. Pacific Building Group has been a member of CREW for over 10 years and the relationships that have been formed within the membership have been a fundamental cornerstone in the company's growth and success. CREW has provided a platform for gaining market knowledge, building deeper relationships that lead to regular referrals, and personally developing key leadership skills. The intangible value of CREW is demonstrated throughout the diversity of the membership that encompasses all real estate sectors and varying levels of seniority within each field - each member offering something unique to help one another to succeed. ■

ANNUAL GOLD SPONSOR HIGHLIGHT

Kilroy Realty Corporation has successfully operated in the vibrant West Coast commercial real estate markets for over 65 years. With over 14 million square feet of existing office space, 1.7 million square feet under construction and 2.9 million square feet in the pipeline extending from San Diego to Seattle, Kilroy Realty continues to demonstrate its position as the premier developer and owner of Class-A, LEED certified office properties on the West Coast.

With collaborative, sustainable, highly amenitized work environments as the new frontier, Kilroy Realty continues to meet the demand to reshape work life for some of the most innovative companies in technology, engineering, health-care, biotechnology, entertainment and professional services. Operating in submarkets with the highest concentration of millennials, Kilroy Realty effectively responds to the need to attract dynamic companies by providing collaborative high performing, competitive and efficient campuses.

Most recently, Kilroy Realty was awarded 2015 Energy Star Partner of the Year for the second year in a row and was designated #1 North American Leader in Sustainability across all asset classes by the Global Real Estate Sustainability Benchmark and #5 in the world. ■

For more information, visit www.kilroyrealty.com



CREW CORNER ■ INTERVIEWING IN THE CRE WORLD TODAY



Carly Glova

The commercial real estate industry is booming again. Many employees who hunkered down in their uninspiring positions during the recession are finally feeling comfortable enough to look for the next meaningful step in their career. Yes, this even applies to the more mature, set in their ways, approaching retirement talent. This “do what you love” movement is making even the most conservative commercial real estate industry veterans step back and ask themselves “what do I want to when I grow up?”

If it has been awhile since you last interacted with the job market, I offer you my top five tips for navigating the current interview and job search scene.

1. Invest Time Into Discovering Your Dream Career

Whether it be dedicating an hour a week to perusing job sites and job descriptions, setting up a career-focused lunch with a trusted colleague, or taking a three-month break from the real world to live your own version of Eat, Pray, Love at a meditation retreat in a foreign country, make time to focus on figuring out where you would ultimately like to be in your career.

Once you have decided what career would motivate you to jump out of bed everyday, set incremental short-term goals to achieve that desired career. These goals might include taking graduate classes, attending a specific CREW event on a relevant topic, or meeting someone currently working in your desired position who can point you in the right direction. Setting aside time for career soul searching and subsequently setting measurable goals to get to your ideal career will be exponentially more rewarding for you, your family, and your future company and colleagues.

2. Worry Less about Work Gaps

Employers in this day and age realize that even the best employees may have been affected by economic factors outside of their control. Also, candidates who take the time to try to start their own venture or discover the world show tremendous initiative and curiosity that employers respect and admire, even if it means periods of unemployment on a resume.

3. Research (Your Ideal Companies and Yourself)

Google yourself and see what comes up because you can be sure employers are doing the same thing. In order to promote positive pieces as the first things employers see when they search your name, try creating your own content through articles and blogs, customizing your LinkedIn domain name or creating a personal page to showcase your talents. Make sure your LinkedIn profile is complete and up to date. This includes asking former co-workers and/or clients for public feedback on your performance. The Society for Human Resource Management indicated that the cost of hiring the wrong candidate can be anywhere from 50 - 60 percent of

that employee's annual salary. To avoid making this costly mistake, companies are turning more and more to references and LinkedIn recommendations to validate their hiring choices.

In that same vein, research the person you are going to meet before you meet them. This will give you clues as to what causes the person is passionate about and what they like doing in their spare time. Find some common ground to start the conversation off on the right foot. LinkedIn is also a wealth of information, but you may want to make your searches private so your interviewers don't see you habitually checking their profiles. I do not suggest requesting to connect with your interviewers on social media platforms until after you accept the job with their company.

4. Dress Professionally

Whether your dream job interview takes place in a coffee shop or in a corner office in a downtown high-rise, always present your best self. I cannot tell you how many candidates I have dealt with who are extremely qualified, but carry themselves in a way that causes future employers to see them as someone who would be detrimental to the hiring company's image as a whole. It is always better to be overdressed. Peruse company material and photos of their executive team on their website to determine the appropriate attire. If the company you are interested in being a part of is a construction company and the website is full of casual pictures, then you are probably safe with dress pants and a jacket or a nice professional dress. In most cases, the old conventions of wearing a suit or professional outfit to an interview still apply.

5. Send a Written Thank You Note

The art of the thank you note seems to have gotten lost over the past 10-15 years with the rise of the internet. Regardless of the context of the meeting, the person on the other side of the table consciously took time out of their day to spend with you, so express your appreciation with a thank you message within 24 hours. If you are very interested in the position or gleaned incredibly valuable information from the discussion, go one step further and send a written note to really stand out.

The most important part of getting your dream job is conveying your passion for the position in a consistent message through your personal brand and value proposition. This can be done online, through social media, or most importantly in-person through your interviews and other meetings.

Carly Glova is president and executive recruiter of Building Careers, LLC, a San Diego based, commercial real estate focused, recruiting solution. Glova has been in the commercial real estate industry throughout her entire career and is actively involved with organizations including CREW (Commercial Real Estate Women). She can be reached at cglova@buildingrecareers.com.

2015 LEGACY MEMBERS (joined 2011 and prior)

- Allison Simpson (formerly Beall)
- Julia Baikova
- Anne Benge
- Dana Bessenecker
- Tara Burns
- Susan Couch
- Christy Daly-Pranzo
- Tiffany English
- Bre'an Fox
- Jane Green
- Linda Greenberg
- Lisa Gualco
- Jackie Isidore
- Terry Hall
- Kellie Galligan (formerly Hill)
- Jill Hogan
- Carly Glova (formerly Kurkiewicz)
- Wendy Lanahan
- Desiree Kay Lawn
- Marilyn Mattson
- Amber Mauer
- Toni McMahon
- Amy Morway
- Angela Rauzi
- Amanda Seimer
- Jennifer Shumaker
- Susan Steele
- Lori Ann Stevens
- Ginny Uyeno-Bridy
- Katie Yee

Legacy members are those who have been a part of CREW for 5 years or more and receive extra membership benefits. Please contact [Jen Shumaker](#), Immediate Past President, for more information.

CREW SAN DIEGO New Members 2nd Qtr

- Judey Dozeto
Jones Lang LaSalle
- Lauren Dehasque
Colliers International
- Julia Turpit
Burger Construction
- Christina Garibian
DTZ
- Julie Kilpatrick
Jones Lang LaSalle
- Jennifer Litwak
Housing on Merit
- John Harelson
Citizens Business Bank
- Lisa Irvin
Cushman & Wakefield
- Maura Young
Pacific Rim Mechanical

BISNOW'S SAN DIEGO INVESTMENT SUMMIT



Bisnow's San Diego Investment Summit held on April 23, 2015 was a success. CREW members, sponsors and key players from across the CRE community met to discuss how the North and Central County CRE markets are positioned to compete. Opening keynote speaker was our Annual Gold Sponsor, John Kilroy, who was moderated by Hughes Marino's David Marino. The panel, moderated by Heather Riley of Allen Matkins, included Kilroy's Jamas Gwilliam, who was accompanied by Colton Sudberry of Sudberry Properties, Tracy Murphy of BioMed Realty, Parker Jones of Hancock Real Estate and our Annual Silver sponsor Brett Ward of DTZ. Discussions included the climate and diversified economy of San Diego, which has positioned the region well for success and how the region's commercial real estate markets compete in the increasingly global economy. Strategic investments in places like Del Mar Heights, Carlsbad, and Sorrento Mesa and how they are shaping the future of commercial real estate in the region, bringing exciting projects and intelligent solutions for growth to the suburbs. For all who attended, it was a great event!



Half-Year MEMBERSHIP SALE!



Potential **NEW** full and associate members save **\$75** on membership dues for the remainder of 2015.

JOIN TODAY ▶

UPCOMING EVENTS

- | | |
|------------|--|
| June 18 | Enclave Sorrento Tour followed by Happy Hour at Karl Strauss - 9868 Scranton Rd.; 4 - 7 pm. |
| June 18-19 | CREW Network Spring Leadership Summit & Council Meeting, Baltimore, MD |
| July 16 | New Member Lunch – New Members Only; CBRE - 350 Tenth Ave., Ste. 800; noon-1 pm |
| July 23 | Head Shots and Happy Hour – Turner Construction, 15378 Avenue of Science, Ste. 100, San Diego; 4 pm – 8 pm |
| August 13 | CREW Who? Summer Social & Networking Happy Hour; Summer Social - Burger Construction; 5:30-8:00 pm |

Event Dates, Locations and Topics Subject to Change

Please visit www.crewsandiego.org for more information or to RSVP.

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*For information on 2015 sponsorship opportunities,
please contact VP of Sponsorship, Melissa Scofield at Melissa.scofield@cbre.com.*