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BECOME A 2016 CREW SAN DIEGO SPONSOR!

Sponsor benefits include:

- Year-round recognition
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- Program & event sponsorships available too!

Please contact [Melissa Scofield](#) for more information or download sponsorship information [here](#).

PRESIDENT'S MESSAGE



Jackie Isidore

For the past five years CREW San Diego has snowballed into a larger and larger role in my life culminating in this year's Presidency. And with this involvement has come a very tangible reward including increased business relationships and projects with CREW Members, personal relationships crafted from committee and board involvement and the opportunity for leadership growth. For every year of increased involvement there are parallel benefits from CREW San Diego and National. CREW San Diego is an organization that truly gives back to those who dedicate their time and energy to the chapter.

So with the year well underway I encourage you to embrace the opportunity your CREW membership presents. Join a committee, reach out to a fellow member for coffee, attend our upcoming Golf

Tournament, accept that marketing committee nomination – make a conscious effort to get the most out of your membership!

One of the main goals of the 2016 CREW board is to make sure these opportunities are available and recognized on a larger scale within our San Diego membership. We are doing this by hosting a series of new member happy hours, a members only event with National Representative Holly Neber, and expanding our net for CREW member industry interviews, panels and articles through our education and marketing committees. Because as cheesy as it sounds the next CREW board member is certainly one of you. ■

Jackie Isidore

CONGRATULATIONS



Kelly Michajlenko

GLUMAC engineers for a sustainable future™ **Kelly Michajlenko** announces her new position with Glumac where she is the new Director of Business Development in San Diego. She was drawn to Glumac because the firm is a leader in sustainable design. Glumac is a full-service consulting engineering firm that specializes in cost-effective, sustainable design of commercial, institutional, advanced technology, and healthcare facilities worldwide.



Melissa Stayner

LGC Congratulations **Melissa Stayner** elected to serve on the North Park Planning Committee Board. As a professional geologist in CRE, Melissa brings a fresh perspective as they consider commercial development in their community. Seven winners were declared at the end of the March 15 board meeting: Five Incumbents were reelected, and newcomer Melissa Stayner got more votes than two seasoned incumbents. She will be among the seven elected board members installed on April 19th

[Continued on page 2](#)

2016 BOARD OF DIRECTORS

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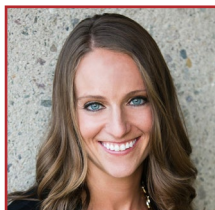
CONGRATULATIONS, continued from page 1



Jennifer Litwak



Congratulations **Jennifer Litwak** Appointed to the national CREW Network Industry Research Committee, which conducts research on women in commercial real estate. A graduate of University of Denver Sturm College of Law, Jennifer leads Housing on Merit as their Executive Director. She directs all aspects of this non-profit organization and also serves as their public spokesperson.



Carly Glova



Congratulations **Carly Glova** Winner of the SD Metro Magazine Mover. This award recognizes Carly as a professional who has made outstanding contributions to her profession and remains poised to add to her achievements in 2016. As founder of Building Careers LLC, a San Diego based commercial real estate focused, comprehensive recruiting solution.



Karen A. Holmes



Congratulations to **Karen A. Holmes** Named Top Construction Litigation Attorney and rated Super Lawyer. Super Lawyers recognizes attorneys who have distinguished themselves in their legal practice. Their selection process is rigorous and results in third-party validation of the attorneys' professional accomplishments. The Super Lawyer honor is limited to no more than five percent of the attorneys within the state. Holmes is a successful litigator and trial attorney specializing in professional liability defense and civil litigation. She handles contract review and negotiation as well as the defense of construction delay, extras and defect claims on behalf of architects, engineers and contractors.

Forum **CBX**
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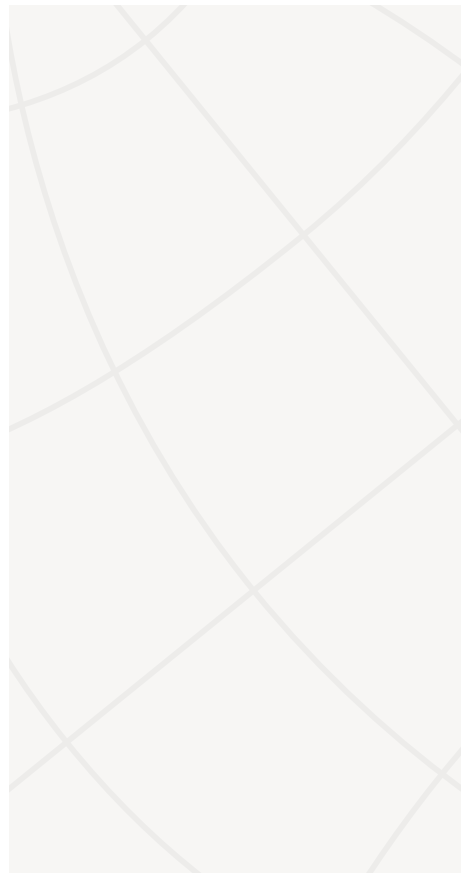
The DRIVE to THRIVE
 CRE Cinderella Story

CREW San Diego Done Deal wins
RE Forum CRE Cinderella Story Award

CONGRATULATIONS!


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Continued on page 3

CONGRATULATIONS, continued from page 2




**Nominates several
CREW Done Deals
for Calibre Awards
2016**






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BIOMED LEASES FULL I3 CAMPUS AT UTC TO ILLUMINA



BioMed Realty's i3 Campus is Currently Under Construction at UTC

By Lou Hirsh, Tuesday, April 5, 2016

Property owner BioMed Realty announced that it has fully leased its 316,000-square-foot i3 campus, currently under construction at University Town Center, to biotech company Illumina Inc.

Financial terms of the 10-year lease were not disclosed. A spokeswoman for San Diego-based BioMed Realty said Illumina will occupy the new campus in addition to retaining its significant current presence nearby in UTC.

San Diego-headquartered Illumina employs more than 4,800 globally, including nearly 2,000 in the local market, and reported 2015 sales of \$2.2 billion. The company does research and development in DNA

sequencing and related genomic areas, applied to industries including healthcare and agriculture.

Illumina's headquarters campus is at 5200 Illumina Way in UTC, and it has regional offices in San Francisco, Santa Clara, Redwood City and Madison, Wis.

A BioMed statement said the \$189 million i3 campus, on which ground was broken last year, is slated to be completed in July 2016, and Illumina is expected to occupy the campus in July 2017. The campus is located at 4775 Executive Drive, near Interstate 805. ■



DONE DEALS

Project	CREW Members
Atlas at Carlsbad - Sea Otter Place, Carlsbad	Cushman & Wakefield, Ware Malcomb
California Retina Associates	FS Design Group, Pacific Building Group
Coast Income Propert Inc	FS Design Group, Lockrul Construction
County of San Diego Public Health CPC	Burger Construction, Ware Malcomb Ware Malcomb, GMBI, Lockrul Construction
Daybreak Games	FS Design Group, Pacific Building Group
Downtown San Diego Partnership	Burger Construction, Gensler, Bentley, Irvine Company
Fairfield	Burger Construction, Ware Malcomb, Cushman & Wakefield
Genesis/Phase 3 Properties	Ware Malcomb, Unisource Solutions
Granite Ridge Office Building Re-Imaging	FS Design Group, CBRE, Inc, GMBI
Hassanein East County Liver Center	FS Design Group, Pacific Building Group
Hazard Center, Ground Floor Lobby, Locker Rooms & Fitness Centers	PM Realty Group, Johnson & Jennings
Hazard Center, The Riverstone Group	PM Realty Group, Johnson & Jennings
i3 Campus at UTC	BioMed, JLL
iMortgage	Burger Construction, Gensler, Unisource
Insurance Company of the West	Burger Construction, Ware Malcomb, PMA
IQ Analog	Kilroy Realty, Johnson & Jennings, Unisource
Jerome's Furnituree	Johnson & Jennings, Ware Malcomb
Jones Lang LaSalle	ID Studios, JLL, CBI
Klinedinst	Burger Construction, Gensler, Irvine Company
La Jolla Village Square	Ware Malcomb, CBRE, Inc, Unisource
Liberty Station Lobby & Common Area	Kilroy, Ware Malcomb, Unisource
Ligan Pharmaceuticals	ID Studios, Pacific Building Group, Unisource
Lytix, Phase 2	ID Studios, CBRE, Inc, Turner Construction, GMBI
Mission Federal San Carlos Branch	Ware Malcomb, Unisource Solutions
Nextivity	ID Studios, Unisource Solutions, Mohawk Industries
Ocean Ridge Common Areas Floors 2 & 3	Cushman & Wakefield, Johnson & Jennings
Ocean Ridge Spec Suite 350	Cushman & Wakefield, Johnson & Jennings
Planned Parenthood Chula Vista Clinic	Johnson & Jennings, JLL
Planned Parenthood Mission Bay Medical Clinic	Johnson & Jennings, Unisource Solutions
PMA Corporate Office	Burger Construction, PMA
RealShare Conference Series	CREW San Diego, GlobeSt.com, Building Careers LLC
RealShare Conference Series	CREW San Diego, GlobeSt.com, Wells Fargo
RealShare Conference Series	CREW San Diego, GlobeSt.com, Murphy Development
Renovate America	Burger Construction, Gensler, CBRE
ResMed Floor 3	ID Studios, Reno Contracting, GMBI, Anderson Audio/Visual
Salada & Salloum Medical Offices	Pacific Medical Buildings, Johnson & Jennings
San Diego Fertility	FS Design Group, Pacific Building Group, GMBI
Scripps Northridge Technology Plaza - Office Bldg Re-Imaging	FS Design Group, DTZ, Commercial Builders Inc, Unisource
Sheppard Mullin	Burger Construction, Gensler, Bentley, Irvine Company
Sheppard Mullin	CBRE, ID Studios, Johnson & Jennings

[Continued on page 5](#)

DONE DEALS, continued from page 4

Project	CREW Members
Sola Salons	FS Design Group, Lockrul Construction
Southwest Value Partners	FS Design Group, Kilroy Realty, Burger Construction
Spectrum 1	DPR, G/M Business Interiors, MPE Consulting
Staples	FS Design Group, DTZ, Burger Construction
Tealium	Johnson & Jennings, ID Studios, Unisource
Ticor Title	FS Design Group, Colliers International, Burger Construction
Torrey Pines Court Building Re-Imaging	FS Design Group, Bycor General Contractors, Mohawk Industries
TP Logic	Burger Construction, ID Studios
UCSD	FS Design Group, Bycor General Contractors
United Health Group	Burger Construction, PMA, Bentley
Zimmer BioMet	Johnson & Jennings, Cushman & Wakefield, Ware Malcomb

Didn't see your CREW San Diego Done Deal? Please contact [Toni McMahon](#) to be included.

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CREW WHO Showcases Creative Office

By Carrie Rossedfield, February 8, 2016

SAN DIEGO—A crowd of more than 90 including GlobeSt.com gathered Thursday evening for CREW San Diego’s CREW Who networking event at Cushman & Wakefield’s renovated offices in the UTC submarket here. The cocktail party was designed specifically for networking, but it also showcased the brokerage’s fresh, modern space, which exemplifies the creative-office trend. ■



Toni McMahon with Fuscoe Engineering, Amy Morway with ID Studios and Keith Stone with Johnson & Jennings.



CREW San Diego’s 2016 president Jackie Isidore addresses the crowd, welcoming guests and introducing other board members present.



Left to right: Wendy Hoier with Viking Commercial Construction, Jill Winchell with Jill Winchell Design, Catharine Hughes with Ware Malcomb Architects, Dawn Watson CPA with LevitZacks, Kim Stone with Ware Malcomb Architects and Era Burger with Global Industries Inc. enjoyed the networking event.



Lori Hagen-Hulitt with ID Studios, which renovated the C&W offices, and Adela Gonzalez with MS Paving.



2016 Annual charity Golf Tournament

**Lomas Santa Fe Exec Course
May 6th - 10:30 registration**

CREW CORNER ■ EXPERTS WEIGH IN ON CRE'S FUTURE



Crista Swan

By Crista Swan

Thursday, February 11, 2016

In January, I attended a couple of industry events where local experts talked about the state of various sectors of the commercial real estate market and provided market forecasts for 2016. I always find the observations and predictions of other professionals interesting and insightful and enjoy the opportunity to pass this information along to my colleagues.

CAPITAL MARKETS

In mid-January, commercial real estate veterans Mark Gleiberman of MG Properties, Chad Carpenter of Reven Housing REIT, and Seth Grossman of Meridian Capital Group were featured on a panel discussing capital markets in the coming year. U.S. legislation has eased up rules, making it easier for foreign investment, with many such investors partnering with domestic investors. Canada is one of the strongest players, and the trend of foreign investment in the U.S. is likely to increase in the coming year. The increase in interest rates caused a stir with all investors, with short-term holders being more impacted if interest rates increase significantly. Deals need to have a cushion to be able to handle an increase in rates. The rate increase has also caused lenders to become more competitive against the biggest lenders. Owners will need to add value when purchasing properties, as they will no longer be able to just buy and hold a property without making any improvements or changes.

OFFICE

At the same conference, Casey Brown of Casey Brown Company and Mark Wayne of Cypress Office Properties discussed San Diego's office market. They mentioned that rents are moving above the \$4 per square foot mark while there is a drop in free-rent incentives. While 2016 rent growth may taper off a bit, they still expect growth. UTC and downtown are leading the office market and both are "as good as it gets." The repositioning of the soon-to-be-former U-T building will mean "something special" for Mission Valley and will likely prompt other significant changes. The exception to the positive office market is the Sorrento submarket, which is experiencing challenges due to Qualcomm layoffs that have resulted in approximately 400,000 square feet of space being released into the market. Owners in the Sorrento area are getting competitive by dropping rents and offering free-rent incentives. However, the area will most likely recover quickly due to former Qualcomm'ers who are organizing their own entrepreneurial efforts. Many Class B spaces are outperforming Class A buildings because more companies are seeking spaces where they can have a creative work environment, which may include exposed ceilings and large, open spaces. Architects will continue to adopt the trend of more open space and connectivity, and this will continue to be popular as businesses focus on attracting and retaining talent as space design does make a difference to potential employees.

THE FUTURE OF SAN DIEGO REAL ESTATE

Jason Wood of Cisterra Development, Patrick Schlehuber with Rexford Industrial, Ira Schwartz of Capstone Advisors, Brent Schertzer with

The Daily Transcript

Holland Partner Group and Dan Nishikawa of OliverMcMillan shared a panel that discussed the future of local commercial real estate. They discussed how our city's leadership is helping to encourage developers to pursue projects, but developers still face challenges. At the state level, CEQA regulations alone can add years to projects. The speakers felt that San Diego's industrial market would benefit from emerging changes in retail ecommerce, with such giants as Amazon Fresh and Amazon Prime snapping up local industrial buildings. An influx of restaurants and entertainment venues are also helping the local real estate market. East Village still attracts a lot of excitement for multiple types of development, including multiple family, retail and hotels.

MARKET-LEADING ECONOMIC INSIGHTS AND ANALYSIS

At CREW San Diego's annual January economic insights and analysis program, Joseph Quinlan, managing director and chief market strategist for US Trust, Bank of America Private Wealth Management, explained his expectation of up to 2.5 percent growth in the U.S. economy in 2016: Small and medium companies will be consolidating, the oil industry will continue its recession and manufacturing will remain weak. With consumers earning more money, they will be driving the growth, he said.

The employment market will be robust, and Quinlan expects as many as 2 million jobs to be added this year. He did note, however, that the U.S. is losing high-paying jobs in the manufacturing and oil industries.

China will continue to capture headlines and garner negative press. In the long-term, Quinlan believes that China will be fine, noting that in 2015, its government spent \$100 billion of reserves to defend its currency. At home in the U.S. stock market, Quinlan foresees stability. He believes the Federal Reserve will only raise interest rates once or twice in 2016 and not four times as is currently rumored.

Spencer Levy, Americas head of research for CBRE, also spoke at the CREW event. He looks to the healthcare and education industries to be growth leaders and noted that Airbnb and others using that business model are disrupting the hotel industry. Levy noted that millennials are taking over and causing changes. They are not spending as much money as other generations and that student loans could possibly be the cause. Millennials spend less on hard goods and more on lifestyle purchases such as dining out. And his advice to millennials and the new workplace talent: become good communicators. ■

Crista Swan is business development/project manager for Project Managers Advisors Inc. in Solana Beach and is an active member of CREW San Diego.

<https://www.sdtranscript.com/subscriber/sdtstory.cfm?sdtid=946058>

CREW CORNER ■ HOUSING ON MERIT



Jennifer Litwak



By Carrie Rossenfeld, Reporter for GlobeSt.com
Thursday, February 11, 2016

SAN DIEGO—Housing on Merit creates a bridge to permanent **affordable housing** for female veterans that are experiencing homelessness, executive director Jennifer Litwak tells GlobeSt.com. Citing statistics from 2013, she says California has the largest veteran population in the nation—with approximately 1.86 million veterans, California has nearly 9% of the nation's veterans and, according to the **California Research Bureau**, approximately 10% of California's veterans are female. Female veterans are between two and four times as likely to be homeless as their nonveteran counterparts, **Congressional Research Services** reports, and 10% (compared to 15% of nonveterans) live below the poverty line. Also, the **National Low Income Housing Coalition** reported that female veteran headed households were more likely to be cost burdened. For example, 82% of female veteran headed households with extremely low incomes were cost burdened compared to 59% of married veteran households.

GlobeSt.com spoke exclusively with Litwak about Housing on Merit, what it provides and how the industry can help.

GlobeSt.com: What does HOM do, and how does it involve the real estate community?

Litwak: HOM creates a bridge to permanent affordable housing to vulnerable populations in California; specifically, female veterans that are experiencing homelessness. In addition, HOM develops and manages affordable housing that couples facilities management with comprehensive growth and support programs. HOM works with residents to identify their community's unique needs to create services and programs that address those needs and empower residents.

GlobeSt.com: What are the organization's ultimate goals?

Litwak: HOM recognized the urgent need to reduce the number of female veterans experiencing homelessness in California. HOM collected information related to barriers, opportunities and trends in homelessness among female veterans in order to understand their needs, access to resources and gaps in funding sources. After completing this extensive research, HOM decided an innovative and affordable housing solution was needed to decrease reliance on traditional funding sources in order to create affordable housing at the lowest possible cost. HOM is currently working on creating affordable housing utilizing shipping containers that will be modified to provide 750 square feet self-contained dwelling units. This project is being supported entirely by private-sector dollars. Upon completion, from a technical, functional and cost perspective, this concept could become a landmark affordable-housing solution.

Paula is an example of one homeless female veteran who has been helped by Housing on Merit.

GlobeSt.com: What else should our readers know about HOM?

Litwak: In addition to our container housing program, HOM launched the **Awards of Merit for Housing Assistance**. The program provides funds to homeless female veterans in order to remove barriers to permanent housing. Numerous studies have shown that housing stability plays a central role in helping families and individuals obtain higher rates of employment and income growth than those with no housing aid. For this reason, Housing on Merit partnered with **Manpower** to enroll recipients of the Award of Merit for Housing Assistance in a three-week career-readiness and job-placement program. Once the recipients graduate through the program and secure job interviews, HOM's partnership with **Dress for Success** allows the women to obtain professional attire. ■

REALSHARE | SAN DIEGO
CREW San Diego Member Panelists

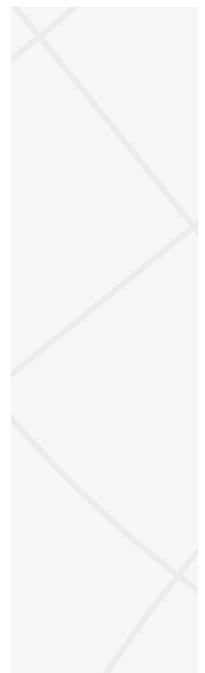
May 17, 2016 | Marriott, La Jolla
7:30a - 12:00p

Kelly Souza
WELLS FARGO

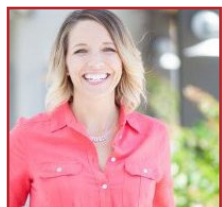
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CREW CORNER ■ UCREW GIVES STUDENTS A CRE PRIMER



Katie Yee

By Carrie Rossenfeld, March 21, 2016



SAN DIEGO—The Ultimate Experience event is hosted each spring and fall by CREW Network chapters who utilize their members as role models to teach students powerful career-development tools, Latitude 33's Katie Yee tells GlobeSt.com EXCLUSIVELY.

Yee: "The goal of the UCREW event is to increase exposure to college students (both men and women) of the career opportunities in CRE and to highlight successful women leaders in the industry.

SAN DIEGO—The UCREW Ultimate Experience, an event hosted each spring and fall by CREW Network, takes place in San Diego on April 16. UCREW gives young professionals and local university students the opportunity to learn more about commercial real estate career opportunities, meet prominent industry leaders, network with industry professionals and students and learn about opportunities for scholarships, job shadowing and internships. The Ultimate Experience offers university students an interactive tour and behind-the-scenes look at a property. GlobeSt.com spoke exclusively with CREW San Diego's Katie Yee, who is also Latitude 33's director of business development and marketing, about UCREW and this year's Ultimate Experience in San Diego.

GlobeSt.com: Please explain what UCREW is and what its goals are.

Yee: UCREW is an interactive session that introduces college students to opportunities in commercial real estate. UCREW sessions are hosted each spring and fall by CREW Network chapters who utilize their members as role models to teach students networking fundamentals, offer powerful career resources and provide relationship-building opportunities in career development.

GlobeSt.com: What will the annual university outreach entail?

Yee: The UCREW event entails a half-day interactive tour of a local, cutting-edge commercial building, including presentations from local industry leaders. The speakers discuss their particular role in the development process and what their career path looked like. This year, the event is being



The Alexandria at Torrey Pines is the subject of this year's UCREW Ultimate Experience.

held at the Alexandria at Torrey Pines, a living example of Alexandria Real Estate Equities' legacy of creating unparalleled experiences.

GlobeSt.com: How does the group fit in with CREW San Diego's overall ideals and goals?

Yee: CREW Network exists to influence the success of the commercial real estate industry by advancing the achievements of women. The goal of the UCREW event is to increase exposure to college students (both men and women) of the career opportunities in CRE and to highlight successful women leaders in the industry. A majority of our speakers and all of our CREW team leaders at the event are successful commercial real estate leaders that are women. We are hoping to lead by example and to provide potential mentors for these students as well as internship opportunities.

GlobeSt.com: What else should our readers know about UCREW?

Yee: The CREW Network Foundation scholarship program supports future female leaders as they pursue university-level education that will lead to careers in commercial real estate. Help us plant the seeds of change in the commercial real estate industry. They are currently accepting scholarship applications. The deadline is April 30, 2016. Requirements, details and a link to apply are available online at <http://crewsandiego.org/sponsorship.html> ■

<http://www.globest.com/sites/carrierossenfeld/2016/03/21/ucrew-gives-students-a-cre-primer/?kw=UCREW%20Gives%20Students%20a%20CRE%20Primer&cn=20160321&pt=California&src=EMC-Email&et=editorial&bu=REM&slreturn=2016022214242>

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BENEFITS OF MEMBERSHIP

- 12 months of face-to-face networking opportunities at affordable prices
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- Access to CREW Network's Career Center
- Exclusive CREW Network webinars & teleconferences
- Industry Research White Papers
- Online Connections Groups
- CREW Network Deal Room database
- Invitations to member only events
- Discounted member rates to all CREW San Diego networking mixers, educational programs and special events
- Discounted registration rates to CREW Network's Annual Convention and Leadership Summits
- ...and more!

Remember, there are no cold calls when you are a CREW member. YOU WON'T WANT TO MISS OUT! For more information contact [Lauren Slatinsky](mailto:Lauren.Slatinsky@pbginc.biz), 2016 VP of Membership, by [email laurens@pbginc.biz](mailto:email.laurens@pbginc.biz)

Register Here

Spring Forward with CREW

See how CREW National Network empowers you locally and nationally

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Project Development
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Tiffany English
Principal
Ware Malcomb



Allison Simpson
Director of Sales
CBRE San Diego



Bre'an Fox
President
FS Design Group

Wednesday, April 20, 2016
7:30 AM - 9:00 AM

Cushman & Wakefield Offices
The Plaza - 4350 La Jolla Village Drive Suite 500

Cost: \$15 for Members (Members only Event)
Parking will be validated by Cushman & Wakefield
Media Welcome



CREW SAN DIEGO New Members 1st Qtr

- Kelly Bagla – *Bagla Law*
- Lisa Bittner – *Good & Roberts LLC*
- Mike Broyles – *Pacific Rim Mechanical*
- Jolanta Campion – *Cushman & Wakefield*
- Lisa Chappell – *Mission Federal*
- Stefanie Collins – *Cushman & Wakefield*
- Valerie Crafton – *Pacific Building Group*
- Leslie Cusworth – *Burger Construction*
- Rodrigo Doll – *Crew Builders*
- Lauri Puanani Easley – *GMBI*
- Jesse J. Hailey – *Howards Rug*
- Rebecca Hicks Hetter – *Coalesse*
- Karen Anderson Holmes – *Balestreri Potocki & Holmes*
- Laya Huntington – *Cushman & Wakefield*
- Jessie Prentice – *Marcus & Millichap*
- Kristi Procopio – *ALM (RealShare, GlobeSt.com, RE Forum)*
- Brittany Purdy – *Resource Floors*
- Marley C. Sherry – *Delawie*
- Kendahl Stein – *San Diego Business Journal*
- Kim Stone – *Ware Malcomb*
- Ashley Ann Tiefel – *Flocke & Avoyer*
- Elif Tinney – *BNIM*
- Donna Vargo – *Johnson & Jennings*
- Bryal Wirth – *Heaviland Commercial Landscape*
- Jennifer Yonchuk – *Voit Real Estate Services*



CREW San Diego invites you to...

The 2016 UCREW Ultimate Experience

The UCREW Ultimate Experience is a behind the scenes look at The Alexandria at Torrey Pines, a living example of Alexandria Real Estate Equities' legacy of creating unparalleled experiences. They set the new standard for how work intersects life. www.thealexandria.com

During this interactive tour we will introduce you to opportunities in Commercial Real Estate (CRE). Throughout the day you will be educated on the types of professions that exist in CRE and hear firsthand stories of how some of the industry's top leaders got to where they are today.

Event Details

Date: Saturday, April 16, 2016

Time: 9:00 - 9:30am Check-in
 9:30 am Event Kick-off
 12-1pm Catered Lunch and networking

Place: Alexandria Real Estate Equities, Inc
 10996 Torreyana Road
 San Diego, CA 92121

Cost: \$10

Who is CREW Network Foundation?

CREW Network Foundation is the only foundation dedicating its resources solely towards advancing women in the commercial real estate industry. CREW Network Foundation is committed to bringing more women into commercial real estate with programs that educate women and girls about the career opportunities available to them and creating mentoring relationships for those new to the industry.

UCREW Exclusive Sponsor



UCREW San Diego Event Sponsor



ALEXANDRIA.



Who should attend?

University Students interested in learning about Commercial Real Estate

Interns and Young professionals in the CRE Industry

Why should you attend?

Learn about career opportunities in CRE

Meet Prominent Industry Leaders

Network with Industry Professionals and Students

Learn about opportunities for:

Scholarships
 Job Shadowing
 Internships

SAVE THE DATE
4/16/16

Email Katie Yee to be added to our interest list and to be notified of registration
katie.yee@latitude33.com



CREW Network & CREW Network Foundation
www.crewsandiego.org



ANNUAL GOLD SPONSOR HIGHLIGHT

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BYCOR General Contractors was built upon a foundation of integrity, hard work and smart management by Rich Byer and Scott Kaats thirty five years ago. Delivering the most complex projects on time and within budget, BYCOR has been a recognized leader in San Diego's commercial construction industry. Today, with a staff of more than 100 committed professionals, BYCOR offers financial stability, superior performance and an unwavering commitment to developing longstanding, positive relationships with clients, subcontractors, and employees.

BYCOR is committed to sustainable construction practices and to helping our San Diego community grow and prosper. BYCOR is committed to leaving the smallest environmental footprint possible. Additionally, local schools, churches and nonprofit organizations receive substantial support through "Our Community Matters" program.

BYCOR's primary focus in community involvement has been in supporting The Monarch School Project – a school for homeless youth. This program is unique in the United States and has been tremendously successful. In 2011 we completed a 50,000 square foot school for kindergarten through 12th grade students, as well as social services for these children. For more information on Monarch and instructions on how to donate, visit <http://www.monarchschools.org>.



Community Involvement

- American Cancer Society
- American Heart Institution
- ARC of San Diego
- Big Brothers and Sisters of San Diego
- Boys and Girls Club of San Diego
- Breast Cancer 3-Day
- Children's Heart Fund "ChiFund"
- Habitat for Humanity
- High Tech High School
- Home Front San Diego
- Lupus Foundation
- Make-A-Wish Foundation
- Mercy Hospital Foundation
- Monarch School Project
- Muscular Dystrophy Association
- National MS Society Walk
- San Diego Historical Society
- Scripps Health Foundation
- YMCA
- Special Olympics
- UCSD Bannister Family House
- United Cerebral Palsy



ANNUAL GOLD SPONSOR HIGHLIGHT



Completing more than 8,700 projects, totaling \$29.7 billion, **DPR Construction** was founded in 1990 from the desire to be something different in the industry: An organization that exists to build great things—great teams, great projects, great relationships and lasting friendships. A place that provides people with opportunities to learn, grow and be better builders. An organization that cares deeply about changing the world and our surrounding communities.

DPR Construction cultivates an entrepreneurial, open-office environment based on a well-defined purpose, **"We Exist to Build Great Things,"** and four core values, **"integrity, enjoyment, uniqueness, ever forward."** A privately held, employee-owned company, DPR is strategically positioned to handle projects that vary widely in cost and complexity; our project experience ranges from \$5,000 to nearly \$1 billion. Construction is a challenging business, but day after day, we make the seemingly impossible, possible.

MISSION

To be one of the most admired companies by the year 2030.

FOCUSED MARKETS, FOCUSED RESULTS

At DPR Construction, we've put solid stakes in the ground around the types of projects we build, based on one key attribute: A focus on what we do best. It's a simple concept but one taken to heart. By sticking to what we know and do best—technically complex, sustainable projects—we help our customers build great things: Teams, facilities, virtual models, safety records and results.

Your project deserves the focused attention that only a seasoned team with relevant experience can provide. At every touch point, your partnership with DPR is assured of the very best. We promise nothing less.

COMMUNITY INVOLVEMENT

DPR's purpose "We Exist to Build Great Things" is comprised of more than just building great buildings but also building great communities that we live and operate in. In the last 7 years, the DPR Foundation awarded over \$4M to 25 organizations. At DPR, every employee has a voice in our charity selection process and many of our employees are actively involved in volunteering, fund raising opportunities, collecting supplies, and donating goods.



DPR EXISTS TO BUILD GREAT THINGS



DPR Construction
5010 Shoreham Place, San Diego, CA, 92122

2016 LEGACY MEMBERS
(joined 2011 and prior)

- Allison Simpson (formerly Beall)
- Julia Baikova
- Anne Bengé
- Dana Bessenecker
- Tara Burns
- Susan Couch
- Christy Daly-Pranzo
- Tiffany English
- Bre'an Fox
- Jane Green
- Linda Greenberg
- Lisa Gualco
- Jackie Isidore
- Terry Hall
- Kellie Galligan (formerly Hill)
- Jill Hogan
- Carly Glova (formerly Kurkiewicz)
- Wendy Lanahan
- Desiree Kay Lawn
- Marilyn Mattson
- Amber Mauer
- Toni McMahon
- Amy Morway
- Angela Rauzi
- Amanda Seimer
- Jennifer Shumaker
- Susan Steele
- Lori Ann Stevens
- Ginny Uyeno-Bridy
- Katie Yee

Legacy members are those who have been a part of CREW for 5 years or more and receive extra membership benefits. Please contact [Lori Ann Stevens](#), Immediate Past President, for more information.

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SAN DIEGO BUSINESS JOURNAL

THE COMMUNITY OF BUSINESS™

Thursday, April 28, 2016

Mid-Year Real Estate Economic Update

1 Columbia Place

401 West A Street, 24th Floor

7:00 - 7:30 a.m. Registration/Networking

7:30 - 8:00 a.m. Breakfast/Networking

8:00 - 9:30 a.m. Panel Discussion/Q&A

Continental Breakfast

Award of Distinction

Community Influencer Award



Karen Burges
NAIOP



MID-YEAR
REAL ESTATE
ECONOMIC UPDATE 2016

Guest Remarks	Moderator	Confirmed Panelists				
 Papa Doug Manchester Chairman Manchester Financial Group	 Emi Saffian Vice President Business Development Commercial Division Ten-X	 Steve Center Senior Director Cushman & Wakefield	 Steve Clark Regional Business Banking Manager Wells Fargo	 Jordan Johnson Vice President EMMES Realty Services of California, LLC	 Ryan Martin Audit Partner Deloitte Real Estate Services Group, San Diego	 Eric Stenman Chief Operating Officer Balfour Beatty Construction US

Join the **San Diego Business Journal** and a panel of regional experts for a **Mid-Year Economic Update** as seen through the lens of the San Diego real estate market.

This April event will dissect how the economy affects our real estate transactions and how, in turn, those deals affect the economy. Major trends, industry indicators and forecasts will be covered.

All real estate professionals and service providers are encouraged to attend as we delve into these topics through the viewpoint of property owners and managers, developers, attorneys, architects, brokers and lenders.

Connect for a morning of education and successful business partnerships.

Space is limited!

Register today at www.sdbj.com/bizevents

Ticket price includes a 26-week subscription to the San Diego Business Journal (\$15.00 allocated to the subscription).

Current subscribers may gift their 26-week subscription to a colleague.

Event Information: Contact the Events Department at 858.277.6695

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UPCOMING EVENTS

- April 16 The 2016 UCREW Ultimate Experience Event; 9:30 am – 1 pm
- April 20 Spring Forward with CREW; 7:30 pm - 9:30 am – Members Only
- April 28 San Diego Business Journal Mid-Year Real Estate Economic Update; 1 Columbia Place, 401 West A Street, 24th floor; 7:00 am – 9:30am
- May 6 Annual Charity Golf Tournament – Lomas Santa Fe Executive Golf Course; 10:30 registration; 4:30 pm 19th Hole Happy Hour
- May 17 RealShare San Diego; Marriot La Jolla; 7:30 am - 12:00 pm
- June 11 Education & Programs Luncheon; 11:30 am – 1 pm
- June 18-19 June 16-17 CREW Network Spring Leadership Summit & Council Meeting, at the Renaissance Center, Detroit, MI

Event Dates, Locations and Topics Subject to Change Please visit www.crewsandiego.org for more information or to RSVP.

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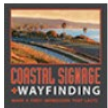
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